

**Beth Sholom Synagogue
Communications Report
May 2009**

1. *Kol Sholom*, the monthly newsletter, is issued 11 times a year and a special July issue highlights our graduates. Congregation feedback has been very positive.
2. We continue to get good coverage in the *Hebrew Watchman*, with more color photos included with the text. In the past two months. We have seen coverage of a wide variety of Beth Sholom activities and programming, including Sisterhood Shabbat and the Womens' Seder, the institution of the "Timeless Tunes" late Friday night Shabbat service, Purim programming, USY activities, and other programs, events, and announcements. Feature articles with photos have been published on the donation of memorabilia and artifacts from Thelma Appleson's collection by Gail Appleson and the donation of the Torah reading table to Congregation Etz Chaim in Bentonville, Arkansas.

Since January 2009, 20 press releases – most with accompanying photos – have been issued. Copies of all press releases along with the resulting press coverage are kept in the publicity files.

3. Calendar and photo coverage has also been consistent in *Jewish Scene Magazine*.
4. The Commercial Appeal ran the feature story on the Coleman Holiday Gift Shop coordinated through the Tikkun Olam committee and they have accepted the story on the Torah reading table.
5. A comprehensive guide to synagogue communications protocols was created and distributed to all board members and project leaders to assist everyone in providing timely information in appropriate formats for publication and release to the media.

Respectfully submitted,
Alayne Shoenfeld, Secretary

**BETH SHOLOM MID YEAR MEETING
DEVELOPMENT REPORT
May 31, 2009**

NO BRAINER PROGRAMS

Grocery Cards

The Kroger/Schnuck's gift card program has generated almost \$2600 thus far in 2009. This is slightly behind budget. We need more members to use their grocery cards. This program has no cost to the synagogue and no cost to the participant. As **Kay Geller** indicated, it's a **No Brainer**. Members can get grocery cards at the synagogue or we will deliver them. Load the cards at Kroger or Schnucks and Beth Sholom makes 5%. The cards can be used to pay for groceries or gas. In addition members can save money on gas at both stores by using the cards. Gift cards at both stores can also be purchased with the grocery cards.

Reva Ziskind has been worked to keep us on track and helped to organize the program this year.

Thanks to Kay Geller and Reva Ziskind..

We hope to be able to announce the winner of the PASSOVER GROCERY GIVE-A-WAY at this meeting. One lucky member will receive a card loaded with \$50. The stores are rather slow in their reports, but our winner will be announced today or very soon

For cards or more information, please call: Beth Sholom, 683-3591 or Sandy Lipman, 754-3705

Internet shopping

Igive.com is an internet location with over 700 stores that will donate to Beth Sholom from between less than 1% to 16% of the total dollars spent. Beth Sholom is already registered as a designated recipient. Shoppers only need to access igive, register as a Beth Sholom shopper and then select the stores at which they want to make a purchase. This is easy and again a **No Brainer**. Although we have only accumulated less than \$100 in revenues for the synagogue, this can be another easy way to give back to the synagogue and not cost anyone any extra dollars. Every day new stores seem to appear at this web site.

Bensingers Cleaners

Our latest merchant to enter the No Brainer Club is Bensingers Cleaners. Once someone registers as a participant in the cleaning program, Bensingers will give Beth Sholom 10% of what that person spends each time on cleaning. It is a one time registration at the cleaners, and Beth Sholom will be getting the money.

ENDOWMENT COMMITTEE

Sandy Lipman, Chair

Skip Rossen, Secretary and Jewish Foundation Representative for Beth Sholom

Laura Linder, Executive Director Jewish Foundation

Jeffrey Kay, Treasurer

Gary Kaplan, Jewish Foundation Board Representative for Beth Sholom

Stanley Bilsky, Jewish Foundation Board Representative for Beth Sholom
Sheldon Saslawsky, Cemetery Board Representative
Rose Morrison
Jay Uiberall
Myrna Halpern
Steve Leib
Kay Saslawsky
Rose Goldfarb
Marty Halpern
Mitchell Hodus

The Endowment Committee welcomed two members, Marty Halpern and Mitchell Hodus. In addition Gary Kaplan has replaced Kay Saslawsky as our representative to the Jewish Foundation of Memphis.

The endowment funds of the synagogue are housed at Jewish Foundation, under the direction of Executive Director, Laura Linder. The committee meets regularly to review investment strategy, quarterly reports and spending policy.

Blueprint Fundraising Committee

Sandy Lipman
Lyn Cassius
Marsha Bender
Susan Struminger
Myrna Halpern
Dan Spector
Brad Magdovitz
Hallie Cohen

This Committee was established to determine how the goal of the Blueprint for Progress could be met. The goal was to have only one large fundraising program per year in lieu of a number of small fund raisings throughout the year. We have not been able to meet the goal, but have tried several small fund raisings ideas that have been successful.

One idea that came from this committee was to have a raffle for a trip to Israel. Through the tremendous of **Brad Magdovitz, Marsha Bender, Mimi Grossman, Kay Geller, Rose Morrison, David Ross** and most especially **Herb Notowich and Betty Green**, this was accomplished. We sold 180 tickets and cleared over \$10,000. The drawing was held on May 11 at the Lag B'Omer picnic with Maury and Elaine Radin as the winner. One of our goals for this fund raiser was to involve the entire Jewish community and not just Beth Sholom. This goal was met.

An additional idea came to this committee through the help of **Carol Lipman**. Two very successful Gold Parties were held with the help of **Paula Miller, Suzanne Friedman, Kay Geller, Evelyn Goler, Dot Bilsky, Harriet and Don Schaffer and Margie Steinberg**. We made \$4700 in these two parties and plans are underway to have at least one more party.

Annual Appeal

We will begin our Annual Appeal in June. Again we have a goal of \$130,000. We believe that this can be met this year. We came very close last year and just a small increase will help us meet the goal.

An appeal kick-off and/or final party will probably be held. Plans are not firm at this time.

Respectfully submitted,

Sandy Lipman
Vice President, Development.

**Beth Sholom Synagogue
Education
2009 Mid Year Report**

Bob Cohen assumed the duties of Vice President for Education at the end of March 2009. The VP for Education is involved with two major sets of activities: 1) Youth Groups and Religious School activities, and 2) Adult Education activities. Our Youth Groups and Religious School activities are executed by staff, specifically, Sharon Prager, in conjunction with our Youth Activities Board, chaired by Connie Binkowitz. Adult education activities are currently not overseen by a committee.

This report will consist of two sections. In the first, I briefly present activities relevant to VP of Education that have occurred since summer 2008. I wish to thank Sharon Prager who provided the information for the Youth Groups and Religious School section. Second, I will briefly indicate some current and future initiatives.

Section 1: Overview of Activities Thus Far

Youth Groups and Religious School

Religious School. Religious School began this school year with seven students attending Grades 3-7 on Thursdays and Sundays. On Sundays we are joined by two 7th graders who previously attended Schechter and three 8th grade Madrichim (students guides) who attend class and also assist with our preschoolers as needed. We were very excited about the return of our K-2 class. Beth Okeon taught our five preschoolers on Sunday. There were two students in our High School taught by Deanna McAlexander and Ben Roberts. In December we had two students transfer from Temple Israel for a total of 21 students.

Each week we studied the holidays, Hebrew reading and writing, and Danny Siegel's Tikkun Olam curriculum. Every Thursday we discussed the upcoming Shabbat parsha and joined the evening minyan. In addition, we took field trips to Manna House, Memphis Botanic Garden (Tu B'Shvat) and participated in Temple Israel's Eco Expo. We also went to the JCC to participate in the city wide Family Holocaust Memorial Butterfly project. In addition to our studies about Israel we worked with Connections Israel writing letters and sending Shalach Manot baskets to Israeli soldiers.

Junior Congregation returned to Beth Sholom on the second Shabbat of each month starting in March. Several USYers and other teens led the themed services. While we will not meet in June and July, Junior Congregation will return August 8th.

The Celebration of Jewish Learning was a success with over 25 participants from both Beth Sholom Religious School and Solomon Schechter. We look forward to many more joint projects in the future.

Youth Groups: USY (Grades 9-12)

We had 3 USYers attend sub-regional convention in Atlanta in October and Spring sub regional in Nashville is in March. Our past president, Matthew Schwimmer, attended International Convention in DC in December and we sent two delegates to regionals in May. USY held a pre-pesach car wash on April 5 and raised \$284. We plan to repeat this event before Rosh Hashanah. USY also had a SATO (social action tikkun olam) movie night in January. Zach Sandberg and Jessica Roberts are our USY and Kadima

advisors. Our Youth Activities Chair which oversees Religious School and Youth Groups is Connie Binkowitz.

USY elections and installations were held in May and the following Board was elected:

President:	Jack Dodson
VP Programming:	Erica Lansky
VP Religious Education/Israel Affairs:	Nathan Light
VP Social Action/Tikkun Olam:	Morgan Wank
VP Membership/Kadima:	Jason Vela
VP Communications:	Andrew Dodson

Youth Groups: KADIMA (Grades 6-8)

Our Kadima kickoff party last fall was a huge success where we signed up 10 members. Eight of our kadimaniks attended subregional in Atlanta in December and we sent three delegates Gesher Convention (for 8th graders only) in early March. We had a lock-in at the synagogue in February. Kadima also joined Club Sholom for their Chocolate Seder.

Youth Groups: CLUB SHOLOM (Grades 3-5)

Club Sholom met for their "inaugural event" in January. We had three children come to play the Wii and have a pizza party. By April, we had grown to 19 participants in our Chocolate Seder.

This year also saw the renovation of our Youth Room. Our USYers painted the room and a television and Wii system was purchased for the youth to use. 17 children and 8 adults attended our dedication in February. Our goal was to make this a multi-purpose room for all ages and we seemed to have achieved it!

Adult Education

The following adult education activities meet on a regular, ongoing basis:

- Starbucks Shabbat - First Saturday of the month
- Limmud - Wednesdays
- Lunch & Learn - Thursdays
- Adult Hebrew - Thursdays
- Book Club -Monthly

Several of these (i.e., Starbucks Shabbat, Limmud) have been well attended and quite successful. Others have been less regular or much smaller attendance.

Section 2: Current and Future Initiatives

Youth Groups and Religious School

As noted in the Facilities and Personnel report, we are pleased to announce that Sharon Prager has accepted a full time position as Beth Sholom Youth Activities Director. As VP of Education, I plan to work with Sharon (and with Connie) to facilitate their efforts in any way I can.

Adult Education

I believe there is a need for an Adult Education Committee. By early June 2009 I intend to form such a committee. Once formed we will devote our efforts to the following:

- Revive and enhance the Book Club, Reel Torah, and Adult Hebrew classes. Devise a yearly schedule for each and commit to topics.
- Begin consideration of identifying a seminar speaker for Yom Kippur.
- Determine the need for, and begin consideration of, adult bar/bat mitzvah classes.
- With Bruce Newman and Michelle Less, investigate the feasibility of, and subsequently plan, a congregational retreat possibly to be held Fall 2010.
- Review materials from USCJ on adult education for new programming.
- Survey Beth Sholom congregants for adult education classes/activities they would like to have.

Respectfully submitted,
Bob Cohen
Vice President – Education

**Beth Sholom Synagogue
Facilities and Personnel
2009 Mid Year Report**

Personnel

A volunteer Youth Direction Committee met in late 2008 and early 2009 to establish direction for staffing our religious school and youth activities leadership role. The committee developed a job description for a Youth Activities Director, and agreed that the Board should authorize a search for candidates for this position. In late April, the Vice-President – Facilities and Personnel decided to defer this search indefinitely.

In a related move, Sharon Prager has accepted a full time position Beth Sholom Youth Activities Director. Since last summer, Sharon has served in a part time capacity as Religious School Director. Her contribution in that role has added a great deal of value, and has extended beyond the religious school into working with volunteers to revitalize our youth groups. We are delighted that Sharon has agreed to join the professional staff on a full time basis for the next year.

Facilities

The need to control costs while maintaining / improving maintenance levels has resulted in changes to the synagogue maintenance staffing. One maintenance staff position has been eliminated, and work hours have been reduced for remaining maintenance staff members. These changes reflect difficult, but actions to manage our operating costs.

As our building approaches "middle age", issues associated with adequate maintenance are becoming more numerous, complex, and potentially costly. Heating and Air Conditioning reliability, cost, and functionality will need to be addressed in the near future. We will be engaging a congregational committee to develop appropriate plans to address this need.

Respectfully submitted,
Skip Rossen
Vice President – Facilities and Personnel

Mid-Year Membership Report May 31, 2009

Working with the current membership of Beth Sholom has been a great experience. I have seen example after example of members taking care of members. I want to thank everyone I work with for helping make this synagogue a more meaningful and significant place to worship for each and every congregant. This is especially true of the members of the Membership Committee who make calls with good wishes on anniversaries; greet on Shabbat; visit members with new babies; solicit new members; keep in contact with current members; and are invaluable assets to the synagogue. Currently the membership committee is working on a strategic plan designed to attract new members and to enhance the experience of our current membership. Serving on the Membership Committee are Rosalee Abraham, Alex Aronson, Lyn Cassius, Rachel Cornette, Kathie Fox, Kathy Kasten, Anthony Morrison, Herb Notowich, Shelley Robbins, Shelley Saslawsky, Russell Scheinberg, Jon Scilken, Monica Segal, Sanford Shefsky, Susan Struminger, Mariette Turetsky, Kerri Unowsky, and Maya/Mark Wank.

New Members

Monica Segal does a wonderful job as chairman of the New Member Committee. Working with Monica are Hilary Hodus, Lyn Cassius, Samantha Alperin, and Alex Aronson. Members of the New Member Committee visited each new member with a bag containing a welcome letter, Shabbat Candles, small challah, bag of spices, and bottle of wine. They were told about the synagogue events and asked about their interests.

The committee also made sure each new member had a home to go to for Passover as well as the High Holidays. Beth Sholom congregants have been incredibly generous opening their homes to new families and it was greatly appreciated.

Existing Members

The Membership Committee scheduled small meetings and parties to determine the programming needs of different groups. There are three groups that are extremely successful.

For families with young children, successful programs such as Drum Circle, Shabbat Fourth, and Shabbat First are some of the results of the input of a meeting held two years ago.

The Old Enough to Know Better Group put together three very popular events for people 60 since their initial program last May. Planning is underway for another Bingo Night in June and for two other events for next fall. Members of the committee are Marilyn Zellner (chairman), Rosalee Abraham, Myra Alperin, Marsha Bender, Dot & Stanley Bilsky, Suzanne Friedman, Judy Frisch, Rose Goldfarb, Evelyn Goler, Betty Green, Beverly Halpern, Barbara & Leon Hellman, Gloria Kahn, Beverly & Lewis Kay, Leslie Landau, Sondra Lazarus, Charlotte Levitch, Carol & Matthew Lybanon, Barbara Magdovitz, Joan Newman, Marilyn & Herb Notowich, Harriet & Don Schaffer, Darlene & Oscar Shefsky, Mariette & Joel Turetzky, and Anne Weiss.

The 50 is the new 30's a new enthusiastic group of people, ages 30-50, under the leadership of Kathy Kasten and Hallie Cohen. Their first event was a Scotch and Wine Tasting at the home of Maya and Marc

Wank. It was a great beginning. Those on the committee include Susan Struminger, Shelley Robbins, Jon Scilken, RonHolzer, Mindy Lipson, Maya & Marc Wank, Marley Paillet, Mark Saslawsky, Claudio Feler, Brian Shaffer, and Rachel Markovitz.

Shabbat services honoring congregants with an anniversary and/or birthday are held the third Saturday of each month. Anyone with an anniversary and/or birthday is contacted; wished happy birthday or happy anniversary; and invited to attend services and participate in the 4th aliyah.

Since I have had this job I have found that most of our members and definitely the Rabbi, Barbara, Deanna, Cheryl, Sharon, Bucky, Claudia and everyone at Beth Sholom does a wonderful job for membership. Together we have been trying its best to make the synagogue a meaningful and significant place of worship for each and every congregant. It is a challenging job but with the assistance of the current staff and congregants, I know we will reach the goal of making every congregant feel empowered.

Rosa Lee Abraham is chairman of the Shabbat Greeters to insure someone is at the door to greet anyone who comes to Saturday morning services.

Currently the Membership Committee is working on a strategic plan to attract new members and to help our current members feel connected to the synagogue.

Respectfully submitted,
Dot Bilsky – VP Membership

Programming Committee Mid-Year Report
May 31, 2009

Since January, the Programming Committee has re-examined its structure and content. The result of that examination has been two-fold: (1) clearer identification of programming committee areas of responsibility and (2) involvement of more committee members as individual chairs of specific events in order to develop leadership within the committee. Additionally, in order to offset costs there are now sponsorship opportunities solicited for every program.

With those goals in mind, a Tu B'Shevat program was co-chaired by Brad Magdovitz, Andie Uiberall, and Myrna Halpern in February. Prior to the holiday, informative flyers detailing Tu B'Shevat traditions were sent to the entire congregation. On the holiday, a dedication ceremony was held at the cemetery where rose bushes were planted to adorn the entryway.

The Family Life Committee, under the leadership of Keri Unowsky, undertook and executed the most successful Purim Carnival that Beth Sholom has had in years. This year the committee chose to hold the event in the evening, offering dinner as part of the carnival. The result was a large increase in attendance both by congregants and non-congregants. Game options for all ages were varied and well-presented. A special thanks to Melinda Cassius for her creative efforts.

Once again, Pesach was celebrated with "Passover in the Park". Chaired by Myra Alperin and with the cooking help of Jerry Vela and Jeffrey Kay, the synagogue served more matzo brei than ever before. Moving it to Cameron-Brown Park in Germantown offered better access and a beautiful setting by the lake. Over 150 people attended.

It was a beautiful evening ordered up by Chair Mimi Grossman for the Lag B'Omer picnic on the playground of Bornblum Solomon Schechter School. Over 160 adults and children sampled the hamburgers and hotdogs from the spatulas of Mitchell Bender, Brad Magdovitz and Ron Cooper. Everyone enjoyed the music of Rachel Cornette, Sharona and Rabbi Rubinstein and his all-star band. Archery practice, a bonfire and free haircuts rounded out the holiday traditions thanks to the Kay Geller's professional archers, Fire Marshall Maury Radin, and master hair stylist Joey Rosenberg.

From a fiscal perspective, to date the programming expenses have been more than offset by revenues. In-kind donations by congregants have been a factor in reaching that goal.

Continued planning will take place during the summer. And as always, the committee welcomes all suggestions and ideas from congregants. It is our goal to continue to develop new and exciting programming opportunities for all ages and interests.

As Vice President I extend my thanks to all volunteers for their help in making the Beth Sholom Synagogue programs so successful. That includes those who sponsored the events: Mimi and Ron Grossman; Dana and Sanford Shefsky; Bene and Sol Kaplan; Marlene and Herb Gerson; Sally and Brad Magdovitz. Thank you all.

Respectfully submitted,
Michele Less – VP Programming

**Beth Sholom Synagogue
Ritual Committee Report
May 2009**

The Ritual Committee is active in all phases of synagogue observance, including Shabbat, holidays, and daily minyan. Besides the overall Ritual Committee, there are several subcommittees, including Daily Minyan, Tishrei/High Holidays, and the Gabbaim.

Currently, we are planning for the High Holidays, some of which is based upon congregational input from the High Holiday survey administered last year. The choir is already rehearsing, under the direction of the Rabbi and Sharona. They are including melodies both familiar and new, thanks to the help of Herb Notowich, Allen Israel, and Alvin Notowich. Some innovations will focus on giving our congregants a warm and meaningful experience. Again, a survey will be distributed for feedback.

Also, at this point, we are preparing for a Shavuot experience, facilitated by artist Carol Buchman. Our hope is this will enhance Shavuot and focus on families, as well as individuals. Dinner and dessert will also be part of Erev Shavuot.

Attendance at daily minyan remains a challenge. Several members have stepped forward to participate one day each week, or once a month. We appreciate this and hope more people will consider this mitzvah, as well as a nice way to start or end the day. Thanks to a devoted group of individuals, many of our minyans have very capable and dedicated lay leadership who make sure these minyans happen for the benefit of all of us. Again, we need more volunteers to champion some of our minyans to assure they will happen for us each day.

We continue to fine tune our Shabbat morning services. With this in mind, we are working on a Shabbos survey, to be distributed to our regular Shabbat attendees. A new addition to our programming since our last meeting is the monthly Friday evening service. We offer much gratitude to Carol Lipman and Alvin Notowich for chairing this very well-attended service. We are also looking for others to take over this chairmanship, at Carol and Alvin's request. As always, our Gabbaim continue to assure that our Shabbat morning services move along smoothly. They are the quiet heroes of Saturday mornings at Beth Sholom.

We need your assistance to make our synagogue experiences vibrant and meaningful. If you are interested in joining our Committee, please email me at judyjsb@aol.com. We will appreciate your talents and support.

Respectfully Submitted,
Judy Bookman – VP Ritual

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Accrual Basis

Beth Sholom Synagogue

Profit & Loss Prev Year Comparison

January through April 2009

	Jan - Apr 09	Jan - Apr 08
Ordinary Income/Expense		
Income		
4000 · Dues Revenues		
4010 · General Member Dues-Family	123,319.68	135,602.48
4020 · General Member Dues-Individual	53,345.88	57,651.28
4025 · Dues - Single Parent Family	4,440.00	0.00
4030 · Associate Member Dues	17,600.00	16,916.66
4050 · Young Member Dues	1,464.00	732.00
4060 · Junior Dues	0.00	660.00
4090 · Contra Account - Dues Reduction	-25,587.56	-22,292.35
Total 4000 · Dues Revenues	174,582.00	189,270.07
4100 · Donations Revenues		
4110 · High Holiday Appeal	0.00	432.00
4120 · Tribute Donations	2,341.00	1,899.00
4130 · Rabbi's Discretionary Fund	2,037.60	3,223.42
4135 · Cantorial Fund	0.00	223.00
4140 · Prayer Book Fund	18.00	54.00
4145 · Scholarship Fund	284.87	3,269.86
4150 · Adult Education Fund	0.00	143.74
4155 · Youth Commision Fund	1,143.12	112.00
4160 · Tikkun Olam Fund	25.00	604.00
4170 · Rabbi Becker Fund	226.00	492.00
4180 · In Kind Donation	924.35	400.00
4190 · Other Fundraisers	21,389.00	180.00
Total 4100 · Donations Revenues	28,388.94	11,033.02
4200 · Building Revenues		
4210 · Buiding Rent	2,356.00	5,126.00
4230 · Kitchen Supervisor Fees	250.00	750.00
4240 · Other Rentals Revenue	0.00	24.50
4250 · Memorial Plaque Revenues	250.00	250.00
4270 · Building Donation	3,320.00	1,032.00
Total 4200 · Building Revenues	6,176.00	7,182.50
4300 · Religious School Revenue		
4310 · Religious School Tuition	300.00	237.50
4320 · Reilgious School Fundraisers	0.00	108.30
4330 · Gift Shop Revenues	-12.00	-521.34
4340 · BSRS Donations	105.00	393.00
Total 4300 · Religious School Revenue	393.00	217.46
4400 · Cemetery Revenues		
4410 · Memorial Estate Agreements	11,700.00	800.00
4420 · Cemetery Fund Donations	1,316.00	511.00
4430 · Cemetery Interest Income	21.29	43.56
Total 4400 · Cemetery Revenues	13,037.29	1,354.56
4500 · Sisterhood Revenues		
4510 · Kiddush Fund	4,270.73	1,890.00
4500 · Sisterhood Revenues - Other	11.50	0.00
Total 4500 · Sisterhood Revenues	4,282.23	1,890.00
4600 · Program Revenues		
4620 · Ritual Program Revenues	4,485.45	3,155.53
4630 · Youth Program Revenues	1,087.00	1,255.00
4640 · Membership Program Revenues	1,141.00	0.00
Total 4600 · Program Revenues	6,713.45	4,410.53
4700 · Bar/Bat Mitzvah Revenues	5,020.00	475.00

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05/26/09

Accrual Basis

Beth Sholom Synagogue

Profit & Loss Prev Year Comparison

January through April 2009

	Jan - Apr 09	Jan - Apr 08
4800 · Fundraising Revenues		
4810 · Kroger/Schnuck's Card Revenues	2,579.41	2,445.99
4820 · Interest Income	940.40	1,611.42
Total 4800 · Fundraising Revenues	3,519.81	4,057.41
Total Income	242,112.72	219,890.55
Expense		
7200 · Salaries & related expenses		
7210 · Professional Salaries	51,944.64	75,755.20
7220 · Salaries & wages - Office Staff	10,230.93	9,384.56
7230 · Salaries & Wages - Rel. School	7,779.55	10,658.93
7240 · Salaries & Wages - Custodial	18,322.97	16,127.52
7250 · Salaries & Wages - Kitchen	2,769.22	7,746.47
7280 · Employee benefits - not pension	3,401.52	3,843.38
7290 · Payroll taxes		
7291 · Social Security	2,414.45	2,716.98
7292 · Medicare	564.66	635.41
Total 7290 · Payroll taxes	2,979.11	3,352.39
Total 7200 · Salaries & related expenses	97,427.94	126,868.45
7300 · Fund Distributions		
7310 · Scholarship Fund Distributions	500.00	723.00
7320 · Rabbi's Disc Fund Distributions	3,916.43	2,987.00
Total 7300 · Fund Distributions	4,416.43	3,710.00
7500 · Other personnel expenses		
7550 · Temporary help - contract	0.00	60.00
7560 · Rabbi Expense Account	4,210.05	2,023.28
7570 · Cantor Expense Account	0.00	1,005.40
Total 7500 · Other personnel expenses	4,210.05	3,088.68
7600 · Religious School Expenses		
7630 · Religious School Programs	0.00	209.77
7640 · Books and Supplies	96.36	141.36
7650 · Religious School Staff Training	0.00	204.36
7660 · Religious School Snacks	0.00	168.46
Total 7600 · Religious School Expenses	96.36	723.95
8000 · Programming Expenses		
8010 · Kiddush Expense	3,635.80	2,808.34
8020 · Board Program Expenses	1,602.43	1,144.89
8030 · Ritual Programming Expenses	5,450.40	3,405.00
8040 · Bar/Bat Mitzvah Expenses	237.44	454.88
8050 · Youth Programs	1,593.63	1,057.48
8060 · Israeli Dance Expenses	1,406.75	2,385.55
8070 · Tikkun Olam Expenses	0.00	949.41
8080 · Adult Education Expenses	0.00	188.90
8090 · Membership Expenses	1,250.14	0.00
Total 8000 · Programming Expenses	15,176.59	12,394.45
8100 · Non-personnel expenses		
8110 · Office Supplies	2,703.93	1,533.38
8120 · Advertising and Publicity	1,254.00	1,083.00
8130 · Telephone & telecommunications	2,473.76	3,088.44
8140 · Postage, shipping, delivery	2,500.54	1,778.39
8160 · Equip rental & maintenance	1,260.53	2,059.37
8170 · Printing & copying	-240.09	0.00
8180 · Books, subscriptions, reference	0.00	105.91
8190 · In-house publications	0.00	1,228.00
Total 8100 · Non-personnel expenses	9,952.67	10,876.49

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05/26/09

Accrual Basis

Beth Sholom Synagogue

Profit & Loss Prev Year Comparison

January through April 2009

	Jan - Apr 09	Jan - Apr 08
8200 · Building Expenses		
8210 · Kitchen Expenses	2,858.22	3,331.32
8220 · Utilities	18,775.15	17,936.37
8260 · Maintenance & Repair	11,269.06	14,969.20
8270 · Cleaning Supplies	1,779.63	1,057.04
8280 · Memorial Plaque Expense	121.00	61.00
Total 8200 · Building Expenses	34,803.06	37,354.93
8400 · Cemetery Expenses		
8410 · Cemetery Maintenance & Repair	5,801.73	5,200.00
8420 · Cemetery Utilities	459.34	212.97
8430 · Cemetery Membership Dues	2,500.00	0.00
Total 8400 · Cemetery Expenses	8,761.07	5,412.97
8500 · Bank/Insurance/Membership Exp.		
8510 · Interest expense - general	601.00	5,403.05
8515 · Bank Charges	658.76	1,423.23
8520 · Jewish Fund Account Expenses	204.20	0.00
8525 · Insurance - non-employee	5,539.95	3,126.56
8530 · Membership dues - organization	15,821.08	3,650.72
8590 · Other expenses	0.00	0.00
Total 8500 · Bank/Insurance/Membership Exp.	22,824.99	13,603.56
8600 · Business expenses		
8610 · Bad debt expense	826.00	0.00
Total 8600 · Business expenses	826.00	0.00
Total Expense	198,495.16	214,033.48
Net Ordinary Income	43,617.56	5,857.07
Other Income/Expense		
Other Income		
5000 · Non Operating Building Revenues		
5010 · Capital Campaign	950.00	14,404.00
5020 · MEP Revenues	40,683.00	45,583.81
Total 5000 · Non Operating Building Revenues	41,633.00	59,987.81
5900 · Tower Revenue	0.00	5,282.00
6800 · Realized/Unrealized gain (loss)		
6810 · Unrealized gain(loss) - investm	-6,762.24	-11,830.57
6830 · Realized Gain (loss)	-8,763.49	-3,086.41
6800 · Realized/Unrealized gain (loss) - Other	0.00	-8,569.95
Total 6800 · Realized/Unrealized gain (loss)	-15,525.73	-23,486.93
Total Other Income	26,107.27	41,782.88
Net Other Income	26,107.27	41,782.88
Net Income	69,724.83	47,639.95

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Accrual Basis

Beth Sholom Synagogue

Profit & Loss Budget vs. Actual

January through April 2009

	Jan - Apr 09	Budget
Ordinary Income/Expense		
Income		
4000 · Dues Revenues		
4010 · General Member Dues-Family	123,319.68	70,400.00
4020 · General Member Dues-Individual	53,345.88	41,332.00
4025 · Dues - Single Parent Family	4,440.00	1,200.00
4030 · Associate Member Dues	17,600.00	19,350.00
4050 · Young Member Dues	1,464.00	1,080.00
4090 · Contra Account - Dues Reduction	-25,587.56	-16,800.00
Total 4000 · Dues Revenues	174,582.00	116,562.00
4100 · Donations Revenues		
4110 · High Holiday Appeal	0.00	0.00
4120 · Tribute Donations	2,341.00	1,960.00
4130 · Rabbi's Discretionary Fund	2,037.60	2,720.00
4140 · Prayer Book Fund	18.00	100.00
4145 · Scholarship Fund	284.87	1,500.00
4150 · Adult Education Fund		
4152 · Book of Remembrance	0.00	0.00
Total 4150 · Adult Education Fund	0.00	0.00
4155 · Youth Commision Fund	1,143.12	120.00
4160 · Tikkun Olam Fund	25.00	140.00
4170 · Rabbi Becker Fund	226.00	280.00
4180 · In Kind Donation	924.35	560.00
4190 · Other Fundraisers	21,389.00	
Total 4100 · Donations Revenues	28,388.94	7,380.00
4200 · Building Revenues		
4210 · Buiding Rent	2,356.00	4,600.00
4230 · Kitchen Supervisor Fees	250.00	250.00
4250 · Memorial Plaque Revenues	250.00	
4270 · Building Donation	3,320.00	1,200.00
Total 4200 · Building Revenues	6,176.00	6,050.00
4300 · Religious School Revenue		
4310 · Religious School Tuition	300.00	0.00
4320 · Reiligious School Fundraisers	0.00	80.00
4330 · Gift Shop Revenues	-12.00	
4340 · BSRS Donations	105.00	300.00
Total 4300 · Religious School Revenue	393.00	380.00
4400 · Cemetery Revenues		
4410 · Memorial Estate Agreements	11,700.00	
4420 · Cemetery Fund Donations	1,316.00	700.00
4430 · Cemetery Interest Income	21.29	200.00
Total 4400 · Cemetery Revenues	13,037.29	900.00
4500 · Sisterhood Revenues		
4510 · Kiddush Fund	4,270.73	3,000.00
4500 · Sisterhood Revenues - Other	11.50	
Total 4500 · Sisterhood Revenues	4,282.23	3,000.00
4600 · Program Revenues		
4620 · Ritual Program Revenues	4,485.45	4,800.00
4630 · Youth Program Revenues	1,087.00	500.00
4640 · Membership Program Revenues	1,141.00	1,280.00
Total 4600 · Program Revenues	6,713.45	6,580.00
4700 · Bar/Bat Mitzvah Revenues	5,020.00	0.00
4800 · Fundraising Revenues		
4810 · Kroger/Schnuck's Card Revenues	2,579.41	2,320.00
4820 · Interest Income	940.40	
Total 4800 · Fundraising Revenues	3,519.81	2,320.00

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Accrual Basis

Beth Sholom Synagogue

Profit & Loss Budget vs. Actual

January through April 2009

	Jan - Apr 09	Budget
4900 · Kol Sholom Advertisting Revenue	0.00	0.00
Total Income	242,112.72	143,172.00
Expense		
7200 · Salaries & related expenses		
7210 · Professional Salaries	51,944.64	52,494.00
7220 · Salaries & wages - Office Staff	10,230.93	12,000.00
7230 · Salaries & Wages - Rel. School	7,779.55	6,560.00
7240 · Salaries & Wages - Custodial	18,322.97	18,800.00
7250 · Salaries & Wages - Kitchen	2,769.22	7,460.00
7280 · Employee benefits - not pension	3,401.52	6,096.00
7290 · Payroll taxes		
7291 · Social Security	2,414.45	2,085.00
7292 · Medicare	564.66	520.00
Total 7290 · Payroll taxes	2,979.11	2,605.00
Total 7200 · Salaries & related expenses	97,427.94	106,015.00
7300 · Fund Distrubutions		
7310 · Scholarship Fund Distributions	500.00	1,200.00
7320 · Rabbi's Disc Fund Distributions	3,916.43	3,000.00
Total 7300 · Fund Distrubutions	4,416.43	4,200.00
7500 · Other personnel expenses		
7530 · Search Expenses	0.00	1,000.00
7560 · Rabbi Expense Account	4,210.05	3,333.00
7580 · Volunteer Expenses	0.00	100.00
Total 7500 · Other personnel expenses	4,210.05	4,433.00
7600 · Religious School Expenses		
7630 · Religious School Programs	0.00	0.00
7640 · Books and Supplies	96.36	100.00
7650 · Religious School Staff Training	0.00	500.00
7660 · Religious School Snacks	0.00	80.00
7670 · BSRS Teaching Resources	0.00	100.00
7680 · Annual ISJL Donation	0.00	0.00
Total 7600 · Religious School Expenses	96.36	780.00
8000 · Progammig Expenses		
8010 · Kiddush Expense	3,635.80	2,640.00
8020 · Board Program Expenses	1,602.43	1,360.00
8030 · Ritual Programming Expenses	5,450.40	6,500.00
8040 · Bar/Bat Mitzvah Expenses	237.44	186.00
8050 · Youth Programs	1,593.63	1,640.00
8060 · Israeli Dance Expenses	1,406.75	
8070 · Tikkun Olam Expenses	0.00	180.00
8080 · Adult Education Expenses	0.00	180.00
8090 · Membership Expenses	1,250.14	800.00
Total 8000 · Progammig Expenses	15,176.59	13,486.00
8100 · Non-personnel expenses		
8110 · Office Supplies	2,703.93	3,040.00
8120 · Advertising and Publicity	1,254.00	1,800.00
8130 · Telephone & telecommunications	2,473.76	2,800.00
8140 · Postage, shipping, delivery	2,500.54	2,520.00
8160 · Equip rental & maintenance	1,260.53	2,800.00
8170 · Printing & copying	-240.09	1,400.00
8180 · Books, subscriptions, reference	0.00	160.00
Total 8100 · Non-personnel expenses	9,952.67	14,520.00

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Accrual Basis

Beth Sholom Synagogue

Profit & Loss Budget vs. Actual

January through April 2009

	Jan - Apr 09	Budget
8200 · Building Expenses		
8210 · Kitchen Expenses	2,858.22	3,520.00
8220 · Utilities	18,775.15	20,000.00
8260 · Maintenance & Repair	11,269.06	16,300.00
8270 · Cleaning Supplies	1,779.63	1,480.00
8280 · Memorial Plaque Expense	121.00	
Total 8200 · Building Expenses	34,803.06	41,300.00
8400 · Cemetery Expenses		
8410 · Cemetery Maintenance & Repair	5,801.73	6,120.00
8420 · Cemetery Utilities	459.34	440.00
8430 · Cemetery Membership Dues	2,500.00	0.00
Total 8400 · Cemetery Expenses	8,761.07	6,560.00
8500 · Bank/Insurance/Membership Exp.		
8510 · Interest expense - general	601.00	750.00
8515 · Bank Charges	658.76	1,040.00
8520 · Jewish Fund Account Expenses	204.20	
8525 · Insurance - non-employee	5,539.95	3,460.00
8530 · Membership dues - organization	15,821.08	6,000.00
Total 8500 · Bank/Insurance/Membership Exp.	22,824.99	11,250.00
8600 · Business expenses		
8610 · Bad debt expense	826.00	0.00
Total 8600 · Business expenses	826.00	0.00
Total Expense	198,495.16	202,544.00
Net Ordinary Income	43,617.56	-59,372.00
Other Income/Expense		
Other Income		
5000 · Non Operating Building Revenues		
5010 · Capital Campaign	950.00	
5020 · MEP Revenues	40,683.00	42,855.00
Total 5000 · Non Operating Building Revenues	41,633.00	42,855.00
6800 · Realized/Unrealized gain (loss)		
6810 · Unrealized gain(loss) - investm	-6,762.24	
6830 · Realized Gain (loss)	-8,763.49	
Total 6800 · Realized/Unrealized gain (loss)	-15,525.73	
Total Other Income	26,107.27	42,855.00
Net Other Income	26,107.27	42,855.00
Net Income	69,724.83	-16,517.00

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Accrual Basis

Beth Sholom Synagogue
Balance Sheet
As of April 30, 2009

Apr 30, 09

ASSETS

Current Assets

Checking/Savings

1000 · Petty cash	260.58
1005 · Rabbi Discretionary Petty Cash	538.58
1010 · Operating Account - Paragon	449.96
1011 · Operating Account 2 - Paragon	11,544.32
1020 · MEP Account - Paragon	53,975.61
1050 · Cemetery Account - Paragon	25,065.19
1060 · Rabbi's Discretionary - Paragon	4,985.50
1090 · Pay Pal	42.01

Total Checking/Savings 96,861.75

Accounts Receivable

1200 · Accounts Receivable

1200.5 · Accounts Receivable Members

1201 · A/R dues - Pre 2006	1,010.00
1207 · Accounts Receivable 2007 Dues	119.50
1208 · Accounts Receivable - 2008 Dues	9,400.00
1209 · Accounts Receivable - 2009 Dues	43,884.49
1294 · A/R - Book of Remembrance	-72.00
1295 · A/R - Cemetery	12,605.00
1296 · A/R - Bar/Bat Mitzvah	3,465.00
1297 · Accounts Receivable Rel. School	335.00
1298 · Accounts Receivable Services	422.00
1299 · Accounts Receivable - Programs	11,850.00

Total 1200.5 · Accounts Receivable Members 83,018.99

1400 · Donations/Pledges Receivable

1401 · Torah Restoration	4,705.13
1402 · Capital Campaign	13,839.76
1406 · A/R High Holiday 2006	65.00
1407 · A/R High Holiday 2007	488.00
1408 · A/R - High Holiday 2008	16,864.00
1409 · A/R - High Holiday 2009	-500.00

Total 1400 · Donations/Pledges Receivable 35,461.89

Total 1200 · Accounts Receivable 118,480.88

1205 · Accounts Receivable-Non Members 200.00

1220 · Due from Sisterhood/Men's Club 349.99

1300 · MEP Due 13,425.00

Total Accounts Receivable 132,455.87

Other Current Assets

1450 · Due from Employees 606.65

Total Other Current Assets 606.65

Total Current Assets 229,924.27

Fixed Assets

1610 · Land - operating 250,000.00

1620 · Buildings - operating 4,050,000.00

1640 · Furniture, fixtures, & equip 75,613.98

Total Fixed Assets 4,375,613.98

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Accrual Basis

Beth Sholom Synagogue
Balance Sheet
As of April 30, 2009

	Apr 30, 09
Other Assets	
1700 · Jewish Fnd of Memphis Funds	
1710 · BSS Memorial Gardens Fund	77,589.49
1720 · BSS Kaplan Challenge Fund	37,604.46
1730 · BSS Endowment Fund	123,722.15
1740 · Scholarship Fund	7,508.26
Total 1700 · Jewish Fnd of Memphis Funds	246,424.36
Total Other Assets	246,424.36
TOTAL ASSETS	4,851,962.61
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts payable	45,973.91
Total Accounts Payable	45,973.91
Other Current Liabilities	
2100 · Payroll Liabilities	
2110 · Federal Withholding	-1.00
2120 · Social Security	-49.48
2130 · Medicare	-11.56
2140 · Garnishments	100.00
Total 2100 · Payroll Liabilities	37.96
2550 · Line of Credit - Paragon Sweep	71,753.73
2560 · MEP Loans from Congregants	180,000.00
Total Other Current Liabilities	251,791.69
Total Current Liabilities	297,765.60
Total Liabilities	297,765.60
Equity	
3001 · Opening Bal Equity	4,352,369.22
3010 · Unrestrict (retained earnings)	132,102.96
Net Income	69,724.83
Total Equity	4,554,197.01
TOTAL LIABILITIES & EQUITY	4,851,962.61